

SALE PLATFORMS

LIVE AUCTION - The tradition of coming to the Fairgrounds to bid is still alive and well in 2020! This is an event open to the public and we have been proactive in our planning with MSU and our County Health Department to keep the safety of all sale participants in mind.

Major changes include: Asking non-bidding participants (4-H families, etc.) to view from an alternate location to given ample space for our Buyers to distance as-desired. Food tickets will be given when buyers check-in and can be used at anytime during the evening. No alcohol sales will be available due to the cancellation of the Big Sky Country State Fair. No coolers will be allowed on the premises, as this is solely a 4-H sponsored event in 2020. We are encouraging the youth to greet / thank Buyers from a distance and discouraging appreciation gift-giving the night of the sale.

ONLINE AUCTION - New in 2020! Buyers have the option to register online to View and/or put Reserves on any of the Lots beginning Thursday, July 16th. We intend to notify all interested buyers via email when the Sale is up and running.

The Online Bidder will only be able to hear the audio of the sale, no live video streaming will be available. An Auctioneer Assistant will monitor the Online Reserves and Active Bids, and relay the bid to the Auctioneer. If the Online Bidder is successful, their name will be announced to the audience.

Step by Step Instructions with additional details on how to register and bid online can be found on our Buyer Website:

<http://gallatin.msuxextension.org/4hbuyers.html>

2019 Champion Buyers

BEEF

Grand {Ella Halverson} - Swan Land Company

Reserve {Casey Elfland} - Hyalite Engineers



SWINE

Grand {Gracie Carisch} - First Security Bank

Reserve {Emma Wass} - Arlins Aircraft



SHEEP

Grand {Lauren Swan} - Security Title Company

Reserve {Erin Riffle} - Rocky Mountain Supply



GOAT

Grand {Lauren Swan} - Manhattan State Bank

Reserve {Kylie Brownell} - Murdoch's Bozeman



POULTRY

Grand {Joelyn Neiminen} - Sime Construction

Reserve {Kace Eriksson} - Sky Federal Credit Union



RABBIT

Grand {Kemper Murphy} - MSU Culinary Services 1

Reserve {Natalie Samson} - Norton Ranch Homes

Thank you for your support year after year!



Our Appreciation

Thank you to ALL of the 200+ Buyers that supported our 2019 Market Sale.

We are even more grateful for the encouragement we have received to carry on with our Sale, given the hardships that some of our supporters have faced in 2020. We live in a special place and are proud to represent the Agricultural Community now more than ever!

As a Market Livestock Committee, we want you to know how much we appreciate your outstanding support of our Gallatin County 4-H & FFA kids!

Thank you for making the best, better!



MARKET LIVESTOCK COMMITTEE

903 N. BLACK AVENUE
BOZEMAN, MT 59715

2020

Gallatin County 4-H/FFA

Livestock Market Sale

Buyers Guide

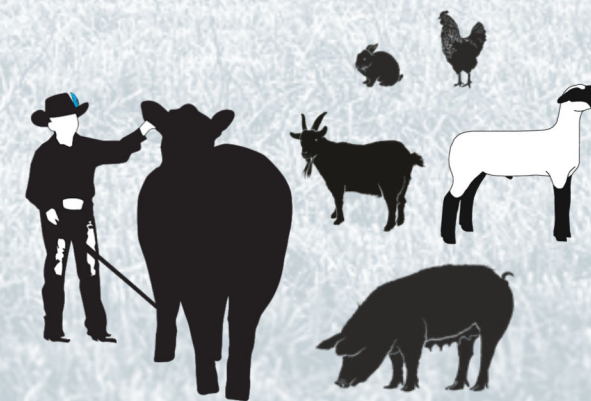


Friday July 17th, 2020

**Grab & Go Buyer BBQ
available @ the 4-H Café
beginning at 4:00pm**

**Livestock Sale
5:00pm in Livestock Tent**

**Gallatin County Fairgrounds
Bozeman, MT**



MARKET LIVESTOCK COMMITTEE POC'S:

General Questions: gv4hlivestock@gmail.com

Beef: teamhalverson@gmail.com

Seth Halverson (406) 209-1178
Annabel Morgan (406) 580-9003

Swine: merle.farrier@gmail.com

Merle Farrier (406) 580-8850
Kelly Pavlik (406) 600-1016

Sheep: kennellr@gmail.com

Craig Carr (406) 539-4338
Zach Dawe (406) 580-4472

Goats: abrownell3372@gmail.com

Amy Brownell (406) 209-2720
Leah MacDonald (406) 220-3556

Poultry: fcclashawna@hotmail.com

Shawna Oostema (406) 580-7819
Barbie Erickson (406) 581-3273

Rabbits: cody_brownell@yahoo.com

Cody Brownell (406) 209-4183
Colyn Wiening (406) 570-3562

FFA:

Kyle Gavin (Belgrade)
Ben Kruppenbacher (Three Forks)

4-H Extension Agent: JaNaie Godin



How to Participate in the Market Sale - Live or Online

KEEP / EAT - Individuals can obtain top-quality meat for their freezer to enjoy all year long. You pay the Final Bid Price at the time of the sale or be invoiced.

Bid Price does not include processing. Buyer is assigned a contracted local processor and is responsible for pickup after processing. **If you intend to do a Live Pickup of the animal, please make this VERY CLEAR to the Sale Staff. The animals must be paid in full prior to live pickup on Saturday, July 18th.*

RESALE or BUY BACK - Buyers not wanting to keep their purchased animal, pay the difference between the Final Bid Price and the Buy Back Price listed in the Sale Catalog. **This option is not available for Poultry or Rabbits.*

FOR DONATION - Donate the meat from your purchase to one or more nonprofit organizations. You may also donate the processing fees or arrange with the recipient to pay the processing fees. **please arrange for this with the nonprofit ahead of time.*

ADD-ONS (see form) - Add-ons are a good way to support a specific youth or group of youth, if you are unable to purchase an animal. Add-ons are a flat fee, large or small. Add-on money is added on top of the sale price. You do need to be a registered buyer. Add-ons can be done before, during or within one week after the sale.

PROXY BIDDING (see form) or ONLINE RESERVE - Process used if Buyer is Unable to Attend the Sale or is leaving prior to the End of the Sale. Use the form to authorize the purchase of an animal on your behalf. We provide qualified bidders to handle your proxy during the sale. We will also contact you with the results of your Proxy. Online Reserves can also be placed on one or more Lots. The system will bid incrementally on your behalf, not to exceed your Reserve Amount.

Copies of Proxy & Add-On Forms will be at the sale.

SALE ORDER - Grand and Reserve Champions will sell first, then 8 animals per species by ribbon placing

FAQ's:

	Avg Bid	Avg Wt	Bid Price	Pro-cessing	Total
Beef	\$4.47	1,294	\$5,784	\$650	\$6,434
Swine	\$7.70	262	\$2,018	\$240	\$2,258
Sheep	\$8.48	135	\$1,147	\$150	\$1,297
Goat	\$920	/ EA	\$920	\$140	\$1,060
Poultry	\$520	/3 EA	\$520	\$60-90	\$610
Rabbit	\$585	/3 EA	\$585	\$0	\$585

What does it cost?

*These are based on the 2019 Market Sale, including Champions. Prices vary from year to year. Processing prices vary by processor and order options chosen.

Can I split a purchase with Another Buyer?

Yes, we ask that you indicate this Joint Venture to the Sale Staff at Registration so both buyers receive recognition. Split % and invoicing can be determined at checkout.

What does the buyer receive?

Not all of the live-weight purchased comes home as edible product. The following will give you an indication:

BEEF: 42% TAKE HOME RETAIL MEAT

Steaks & Roasts = 41% Lean Trim = 25%

SWINE: 56% TAKE HOME RETAIL MEAT

Chops, Roasts & Sausage will vary upon cutting

SHEEP & GOAT: 38% TAKE HOME RETAIL MEAT

Chops & Roasts = 59% Lean Trim = 17%

POULTRY (SOLD AS A PEN OF 3):

Broiler = 75%; Turkey = 78%

RABBIT (SOLD AS A PEN OF 3): 41% TAKE HOME MEAT

REGISTRATION & CLOSEOUT

Thank you for your interest in our Auction and showing your support of our Youth!

All Existing and New Buyers will need to register by the time the sale begins. If you are considering participating this year, please email us at gv4hlivestock@gmail.com for a Registration Questionnaire or visit our website <http://gallatin.msuxextension.org/4hbuyers.html> for more information. Completing the questionnaire



will ensure that you also receive email updates and a Final Sale Order in advance.

← QR Code to the Website

ALL BUYERS: PLEASE REVIEW OPTIONS TO PURCHASE inside this brochure. When you are the winning bid, you will need to indicate to the Auctioneer if you want to KEEP, RESALE or DONATE your purchase. Online bidders will be able to enter their choices into a text/chat box that will be viewable to the Sale Staff. If the online bidder is not responsive, a Sale Staff Volunteer will contact you via phone the night of the sale for desired options. All other decisions can be made at the Check Out Table or via Phone Closeout the next day.

SALE CLERKS WILL BE PREPARED TO ACCEPT PAYMENT FOR YOUR PURCHASE THE NIGHT OF THE SALE, OTHERWISE YOU WILL BE INVOICED FOR THE BALANCE OWED. CONTACT THE HEAD SALE CLERK AS-NEEDED, Merle Farrier 580-8850.