

MARKET LIVESTOCK COMMITTEE POC'S:

Beef:

Melanie Duffin (406) 209-1978
Brandie Elfland (406) 570-2205
Seth Halverson

Swine:

Merle Farrier (406) 580-8850
Kelly Pavlik (406) 600-1016
Lauri Olsen (406) 539-4865

Sheep:

Ruth Carr (406) 539-4337
Craig Carr
Zach Dawe

Goats:

Amy Brownell (406) 209-2720
Leah MacDonald

Poultry:

Shawna Oostema (406) 580-7819
Rachel Colton (406) 548-1915

Rabbits:

Larry Bittner (406) 586-5791
Cody Brownell (406) 209-4183

FFA:

Kyle Gavin (Belgrade)
Ben Kruppenbacher (Three Forks)

4-H Extension Agent: Kelton Jensen



Our Appreciation

Thank you to ALL of the 300 Buyers that supported our 2017 Market Sale.

We know that without you and other local supporters, our sale would not be as successful for the youth in our program. As a Market Livestock Committee, we want you to know how much we appreciate your outstanding support of our Gallatin County 4-H & FFA kids!

Thank you for making the best, better!



MARKET LIVESTOCK COMMITTEE

903 N. BLACK AVENUE
BOZEMAN, MT 59715

**2018
Gallatin County 4-H/FFA
Livestock Market Sale
Buyers Guide**



Friday July 20th, 2018

**Buyer BBQ 3:00pm
in Exhibit Building #4
(Tamarak St Entrance)**

**Livestock Sale
5:00pm in Livestock Tent**

**Big Sky Country State Fair
Bozeman, MT**



How to Participate in the Market Sale

LIVESTOCK SALE PARTICIPATION

Individuals can obtain top-quality beef, pork, lamb, goat, rabbit, and poultry for their freezer to enjoy all year long. You pay the Final Bid Price at the time of the sale. Bid Price does not include processing. Buyer chooses from a small list of local and contracted Processors and is responsible for pickup. (i.e. Pioneer Meats delivers to Bozeman on 8/11 or Buyer makes other arrangements.)

RESALE or BUY BACK

Buyers not wanting to keep their purchased animal pay the difference between the Final Bid Price and the Buy Back Price listed in the Sale Catalog. **This option is not available for Poultry or Rabbits*

FOR DONATION

Donate the meat from your purchase to one or more nonprofit organizations. You may also donate the processing fees or arrange with the recipient to pay the processing fees.

ADD-ONS (see form)

Add-ons are a good way to support a specific youth or group of youth, if you are unable to purchase an animal. Add-ons are a flat fee, large or small. Add-on money is added on top of the sale price. You do need to be a registered buyer. Add-ons can be done before, during or within one week after the sale.

PROXY BIDDING (see form)

Process Used if Buyer is Unable to Attend the Sale or is leaving prior to the End of the Sale. Use the form to authorize the purchase of an animal on your behalf. Each species will have qualified bidders to handle your proxy during the sale and follow up with your results.

SALE ORDER

Grand and Reserve Champions will sell first, then 8 animals per species by ribbon placing

FAQ's:

What does it cost?

	Avg Bid	Avg Wt	Bid Price	Processing	Total
Beef	\$3.94	1,280	\$5,043	\$630	\$5,673
Swine	\$5.99	267	\$1,599	\$210	\$1,809
Sheep	\$6.67	126	\$840	\$130	\$970
Goat	\$852	/ EA	\$852	\$130	\$982
Poultry	\$591	/3 EA	\$591	\$50	\$641
Rabbit	\$375	/3 EA	\$375	\$0	\$375

*These are estimates based on averages of recent years, including Champions. Prices vary from year to year. Processing prices vary by processor and order options chosen.

What does the buyer receive?

Not all of the live weight purchased comes home as edible product. The following will give you an idea of what you'll receive:

BEEF: 42% TAKE HOME RETAIL MEAT

Steaks & Roasts = 41% Lean Trim = 25%

SWINE: 56% TAKE HOME RETAIL MEAT

Chops, Roasts & Sausage will vary upon cutting method

SHEEP & GOAT: 38% TAKE HOME RETAIL MEAT

Chops & Roasts = 59% Lean Trim = 17%

POULTRY (SOLD AS A PEN OF 3): Broiler = 75%; Duck = 70%; Geese = 70%; Turkey = 78%

RABBIT (SOLD AS A PEN OF 3):

41% TAKE HOME RETAIL MEAT

REGISTRATION FAQs

Thank you for your interest in our Auction and showing your support of our Youth!

YOU MUST REGISTER AS A BUYER before or during the Market Sale. You will receive a Buyer Number the night of the Sale along with a Sale Catalog.

IF YOU ARE CURRENTLY A REGISTERED BUYER in our System from years past, please verify your contact information is correct the night of the Market Sale. If there are corrections to be made, please contact us at 406-582-3280 or via email gallatin@montana.edu.

IF YOU ARE A NEW POTENTIAL BUYER, please come to the Buyer BBQ or the Market Sale and Register. Pre-registrations will be accepted to the email address above.

ALL BUYERS: PLEASE REVIEW OPTIONS TO PURCHASE inside this brochure. When you are the winning bid, you will need to indicate to the Auctioneer if you want to KEEP, RESALE or DONATE your purchase. All other decisions can be made at the Check Out Table. Copies of Proxy & Add-On Forms will be made available the night of the sale.

SALE CLERKS WILL BE PREPARED TO ACCEPT PAYMENT FOR YOUR PURCHASE. SETTLEMENT IS EXPECTED THE NIGHT OF THE SALE UNLESS PREVIOUS ARRANGEMENTS HAVE BEEN MADE WITH THE HEAD SALE CLERK, Merle Farrier 580-8850.